# YOUR SUCCESS IS OUR SUCCESS

We sincerely appreciate your continued commitment to the Middle Tennessee Association of REALTORS® by renewing your annual membership. Your support and involvement play a vital role in upholding the high standards of our profession and advancing the mission of REALTORS® across Middle Tennessee. As a valued member, you have access to a wide range of benefits and resources that enhance your career, promote professionalism, and help protect homeownership rights.

**TN REALTORS® LEGAL HOTLINE**
(615) 244-3344 | (800) 899-5297 | hotline@tnrealtors.com

## BENEFITS OF MEMBERSHIP:

### ADVOCACY

MTAR works actively to protect your business interests by advocating for real estate-friendly policies. By supporting the REALTOR® Political Action Committee (RPAC), you contribute to government advocacy efforts that advocate homeownership and protect your right to operate as a real estate professional. MTAR initiates local and state conversations and grassroots operations to ensure these efforts.

### CONTINUING EDUCATION

Stay ahead of industry trends and advance your career through MTAR's numerous continuing education programs and professional designations and certifications. Gain valuable skills, certifications, and knowledge that give you a competitive edge in the marketplace and fulfill basic license renewals requirements. **All members get a free Core Class each year - a $60 value included in membership!**

### FORMS, CONTRACTS & TOOLS

With MTAR membership, you receive exclusive access to TN REALTORS® essential real estate forms and contracts. TN REALTORS® *Forms on the Fly* and Transaction Desk exist for you to download and print documents, as well as online forms and transaction management. You also get MTAR's exclusive **Independent Sentrilock Concierge:** Purchase lockboxes at our office from a staff who can help you fix & reset your boxes when needed.

### PROFESSIONAL STANDARDS

REALTORS® commit to maintaining the highest standards of professionalism. MTAR provides support through ethics training, dispute resolution, and arbitration services to ensure that you and your clients are treated fairly and in accordance with industry best practices.

### NETWORKING & EVENTS

Expand your professional network through MTAR's **no-cost social and networking events**. Whether it's business or pleasure, these gatherings allow you to build relationships with fellow REALTORS®, affiliate partners, and potential clients, all while enjoying community-focused, engaging events at no extra cost to you. From MTAR Committees and service projects to free luncheons and parties, there are plenty of opportunities!

### REALTOR® NAME & RECOGNITION

As a REALTOR®, you join a recognized national brand trusted by clients across the country. The REALTOR® name sets you apart as a professional who adheres to a strict Code of Ethics, ensuring trust and credibility in your transactions. Membership with MTAR extends to Tennessee REALTORS® and NAR. All three organizations are devoted to serving your interests and needs on the local, state, and national level.

### DISCOUNTED ACCESS TO THE MLS

Save $15/month on access to Realtracs, the Multiple Listing Service (MLS), the essential tool for real estate professionals. The MLS provides up-to-date property listings, critical data, and tools that help you market properties, find buyers, and close deals efficiently. Realtracs offers free CE training for the MLS!

### BENEFITS

Your membership includes tangible benefits provided by local, state, and National Associations. From discounts pertaining to travel and technology, to services like insurance and finance, there are many benefits to being a REALTOR® member.

- https://tnrealtors.com/mvp
- https://www.nar.realtor/realtor-benefits-program

**We encourage you to stay active in your Association and utilize your membership as much as possible!**

MTAR's local dues have not increased since 2009, and your ongoing support helps ensure that we continue providing valuable resources, advocacy, and education. Your association is working around the clock behind the scenes, and our dedicated staff is always here to offer the best possible member experience. Thank you for being an essential part of our MTAR family!

## YOUR LOCAL MTAR DUES ARE LESS THAN $1 A DAY!

MIDDLE TENNESSEE ASSOCIATION OF REALTORS®
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